

Executive Director's Report March 2021

Economic Restructuring:

Walton Way corridor available properties completed for ER review. Next Site is currently mapping.

Annual Reports underway and include: new businesses opened, net job creation, private investment and available properties.

Met with Daniel Levison on 3/4 and he has leased Shared Space to a communications company.

Working with Next Site on statewide breweries looking for new opportunities.

Curtis Baptist Church is on the market for sale.

Active Prospects: 5000 SF office User Atlanta based restaurant General Contractor-Iowa

Customer Journey Reports 2019, 2020 reports are in board books. 1st Quarter 2021 will be available in April for review. Next Site has provided demographic reports for all active prospects.

Design:

Riverwalk Arches in procurement for bid.

Two Façade Grants received for committee review when completed: 990 Broad Street (Taco Cat) 510 Greene Street (market rate apartments)

Georgia Cities Loan Applications 401 Greene Street approved by foundation in the amount of \$200,000. Closing will be scheduled when CO is received.

Promotion:

Copy for new website is underway. Drafts completed for everything except projects page and support Downtown page. Received video proposal from Tranter Gray.

Come See Downtown Augusta Campaign-attached. Met with Joe Edge.

Downtown Events Task Force-Saturday Market will open March 20.

Organization:

Lunch & Learn with Augusta University held February 12. Partnering with CVB in Q2 on a training session based on customer journey reports. DDA/CVB will present to Tourism Conference in May on the importance of partnerships.

Other:

Board Training